

Report on execution of tariff estimates for regulated services  
on aviation security

Reporting period 2023

Frequency: annual/semi-annual

Representing: Almaty International Airport JSC

Where the form is submitted: Civil Aviation Committee

Deadline for submission - annually not later than May 1 of the year / August 1 following the reporting period.

№	Name of indicators of tariff estimates	Unit.	Adopted by the authorized body (pr. №467 - dated 22.09.2017)	Actual tariff estimates for BBL for 2023	deviation, %	Reasons for deviation
<b>I.</b>	<b>Costs of production of goods and provision of services, total</b>	<b>thousand KZT</b>	<b>183 175,79</b>	<b>2 353 161,49</b>	<b>1284,6%</b>	
	including					
1	<b>Material costs, total</b>	<b>thousand KZT</b>	<b>10 966,39</b>	<b>79 219,22</b>	<b>722,4%</b>	
	including					
1.1.	raw materials	thousand KZT	8 309,38	56 556,90	680,64%	Costs for raw materials and supplies are determined based on the actual consumption of raw materials and supplies and prices of material resources determined by the results of tender (competitive) purchases in the order established by the legislation of the Republic of Kazakhstan. Execution on this item of expenses for 2023 amounted to 680.54% of the volume approved in the tariff estimate
1.2.	fuel	thousand KZT	787,18	6 476,37	822,73%	Fuel costs are determined on the basis of the norms of fuel and lubricants and vehicle maintenance costs, approved by the Government Decree of 11.08.2009 № 1210, and the prices of material resources determined by the results of tender (competitive) procurement in the manner prescribed by the legislation of the Republic of Kazakhstan. Execution on this item of expenses for 2023 amounted to 822.61% of the volume approved in the tariff estimate
1.3.	electricity	thousand KZT	1 869,82	16 185,95	865,6%	Execution under this item of expenditure for 2023 amounted to 865.5% of the volume approved in the tariff estimate. i.e. within the permissible limits.
2	<b>Labor costs, total</b>	<b>thousand KZT</b>	<b>108 197,80</b>	<b>1 452 452,06</b>	<b>1342,4%</b>	
	including					
2.1.	wages	thousand KZT	98 451,14	1 238 122,58	1257,6%	The actual number of personnel does not exceed the estimated standard number of personnel, at the same time the actual average monthly salary is higher than the average monthly salary in the approved TC.
2.2.	social tax	thousand KZT	9 746,66	78 264,92	803,0%	In accordance with the procedure of social tax calculation provided by the Tax Code of the Republic of Kazakhstan.
2.3.	CONTRIBUTIONS TO COMPULSORY SOCIAL HEALTH INSURANCE	thousand KZT	0,00	40 207,91		In accordance with the procedure for calculating the social tax provided for by the Tax Code of the Republic of Kazakhstan.
2.5.	Social insurance deductions 3%	thousand KZT		95 856,66		In accordance with the procedure for calculating the MTO stipulated by the Tax Code of the Republic of Kazakhstan.
3	<b>Depreciation of property, plant and equipment and intangible assets:</b>	<b>thousand KZT</b>	<b>46 214,99</b>	<b>606 008,69</b>	<b>1311,3%</b>	Execution under this item of expenses for 2023 amounted to 1311.3% of the amount approved in the tariff estimate.
4	<b>Repairs</b>	<b>thousand KZT</b>	<b>0,00</b>	<b>32 743,62</b>		In 2023, repair works were performed within the framework of the Cost Estimate for current and capital repairs and other repair and restoration works that do not lead to an increase in the cost of fixed assets.
5	<b>Other expenses, total</b>	<b>thousand KZT</b>	<b>17 796,61</b>	<b>182 737,89</b>	<b>1026,8%</b>	
	including					

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5.1.	communication services	thousand KZT	67,90	392,62	578,2%	Execution under this item of expenses for 2023 amounted to 578.2% of the volume approved in the tariff estimate.
5.2.	travel expenses	thousand KZT	675,79	773,54	114,5%	
5.3.	personnel training	thousand KZT	1 153,35	11 883,03	1030,3%	Execution under this item of expenditures for 2020 amounted to 298 %. The increase in costs under this item is due to retraining of SAB specialists. Training on the program "Training of specialists and training of service dogs.
5.4.	other costs	thousand KZT	15 899,56	169 688,69	1067,3%	New cost items appeared - maintenance of vehicles by contractual method, maintenance by contractual method, technical support of X-ray equipment in the inspection station. Execution on this item of expenditure for 2023 amounted to 1067.3% of the amount approved in the tariff estimate.
	Total costs	"	183 175,79	2 353 161,49	1284,6%	
	Share of expenses of each service in the costs of the	%			12,25562%	
<b>II.</b>	<b>Expenses of the period, total</b>	<b>thousand KZT</b>	<b>18 326,25</b>	<b>660 021,90</b>	<b>3601,5%</b>	
6	General and administrative expenses, total including	thousand KZT	18 326,25	660 021,90	3601,5%	
6.1.	PMS salary	thousand KZT	6 168,72	321 523,19	5212,2%	The actual salary of administrative staff is higher than the approved salary in the approved estimate. Execution on this item of expenditures for 2023 amounted to 5211.4% of the amount approved in the tariff estimate.
6.2.	social tax	thousand KZT	610,70	25 465,41	4169,9%	In accordance with the procedure of social tax calculation provided for by the Tax Code of the Republic of Kazakhstan.
6.3.	CONTRIBUTIONS TO COMPULSORY SOCIAL HEALTH INSURANCE	thousand KZT		7 302,29		In accordance with the procedure for calculation of the social tax provided for by the Tax Code of the Republic of Kazakhstan.
6.3.1.	Social security contributions 3%	thousand KZT		7 401,64		In accordance with the procedure for calculating the MTO stipulated by the Tax Code of the Republic of Kazakhstan.
6.4.	depreciation of fixed assets and intangible assets	thousand KZT	1 162,81	33 770,58	2904,2%	Execution on this item of expenses for 2023 amounted to 2903.8% of the volume approved in the tariff estimate, i.e. within the permissible limits.
6.5.	services of third-party organizations, total	thousand KZT	1 356,85	42 255,17	3114,2%	
6.5.1	audit, consulting and information services	thousand KZT	206,60	13 353,69	6463,4%	
6.5.2	bank services	thousand KZT	538,88	25 528,51	4737,3%	
6.5.3	utility services	thousand KZT	611,36	3 372,97	551,7%	Execution under this item of expenditure for 2023 amounted to 551.6% of the amount approved in the tariff estimate.
6.6.	taxes	thousand KZT	1 313,42	28 154,51	2143,6%	Execution on this item of expenditures for 2023 amounted to 2143.3% of the amount approved in the tariff estimate. Expenses for taxes included in the execution of tariff estimates are determined in accordance with the tax legislation of the Republic of Kazakhstan
6.7.	other expenses	thousand KZT	7 713,75	194 149,11	2516,9%	Execution of tariff estimate on this item of expenses for 2023 amounted to 2516,6 % of the volume approved in the tariff estimate. Cost items such as technical support of programs, technical support of equipment, travel expenses were added. Due to the need to modernize existing assets, equipping with modern equipment that meets the requirements of international standards in force in civil aviation, the company's management visits international aviation exhibitions and salons, where modern equipment for airfield maintenance and compliance with aviation safety for quality airport services is demonstrated.
7	Expenses for remuneration	thousand KZT	0,00	0,00	0,0%	
<b>III.</b>	<b>TOTAL costs</b>	<b>thousand KZT</b>	<b>201 502,04</b>	<b>3 013 183,39</b>	<b>1495,4%</b>	
<b>IV.</b>	<b>Profit</b>	<b>thousand KZT</b>	<b>0,00</b>	<b>-2 834 033,16</b>		

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V.	<b>Total income</b>	<i>thousand KZT</i>	201 502,04	179 150,23	88,9%	
VI.	Volume of services rendered	<i>thousand KZT</i>	1 082,09	1 425,87	131,8%	

**President of Almaty International Airport JSC**

**Эрсой Альп Эр Тунга**

**Senior Vice President for Finance**

**Эржевахир Умут**

Phone

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Name and phone number of the executor

Manager

(full name signature)

Date " " \_\_\_\_\_ 20

